



**PRICING WORKSHEET
(SAMPLE)**

Name Janey Smith Address 214 Lower Flying Point Rd.

Proposed System Size 4.48 kW System Cost **\$ 13,940.00**

Base pricing \$3.00 per Watt x 4.48kW = \$ 13,440.00
 Standard \$3.00 per Watt
 Dual-axis tracker \$33,800

System size adjustment 0 per Watt x kW = \$ -0-
 2.0kW or less +\$1.00 per Watt
 2.0kW to 3.0kW +\$0.50 per Watt
 3.0kW to 7.0kW none
 7.0kW or greater -\$0.10 per Watt

Itemized adjustments = \$ 500.00
 Multiple roof planes +\$500/subarray _____
 Conduit penetration +\$150 _____
 Interior conduit run +\$200 _____
 Line interconnect +\$500 + \$500
 Trenching over 75' +\$6 per foot _____

Other adjustments _____ per Watt x kW = \$ -0-
 Standing seam -\$0.05 per Watt
 Ground-mount +\$1.00 per Watt
 Microinverters +\$0.26 per Watt
 Irregular roof layout +\$0.10 per Watt
 SolarWorld module +\$0.10 per Watt
 SolarWorld black +\$0.16 per Watt
 LG modules +\$0.27 per Watt